



# Housing Authority of the City of Pittsburgh

Contracting Officer  
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**October 16, 2024**

## **MOVING SERVICES AUTHORITY WIDE REBID IFB #450-02-24 REBID**

### **ADDENDUM NO. 3**

This addendum issued October 16, 2024, becomes in its entirety a part of the Invitations for Bid IFB #450-02-24 REBID as is fully set forth herein:

**Item 1:** Q: In regard to IFB#450-02-04, I think you guys should go back to the old way of awarding the bids on the basis of the lower prices per unit instead of awarding it by a task order where you add all of one companies' bid numbers and doing it on the total numbers.

Years ago, , there were 4 moving companies that I know of that had contracts with you. We all know that two of the companies are no longer in existence. However, there were three to four of us that held the certifications and the qualifications that you required to provide relocation services under you.

Now, we all gave you flat rate bid prices on what we charged to move a one bedroom onsite, two bedroom onsite, three bedroom onsite, etc. Then we gave you prices for a one bedroom offsite, two bedroom offsite, three bedroom offsite, etc. Prices for packing unpacking, boxes, tape, etc. Which is the same as what we are doing today.

Whatever company that had the lowest price per unit got the first call on those units. If that company was not available at the time that you all needed it done, then the relocation officer moved to the next higher bidding company, etc.. In some cases, the first three lower bidders may not have been available and the relocation officer may have had to go all the way to the fourth highest bidding company on that particular piece of the contract. This process gave all of us a chance to get more work than awarding the bid to one or two single companies that you have picked due to the task order process of adding all of the bidding companies' numbers together and coming up with a single number in the end and then taking the lowest numbers added together.

There have been times when myself and other moving companies have bid on your contract and also Allegheny County Housing Contracts and when the awarding officers totaled the numbers for everything that we had bid on, my total numbers were more than the total numbers that others had submitted. However, when you looked at the bid sheets, there were units and other parts of the contract that I was more reasonable on than they were. Now, in the past, the relocation officer would have called me first to assist you on these portions of the contract because I was more reasonable. Obviously, if I wasn't available, then they would call the next higher bidder as we have discussed before.

Years ago, the relocation officer had the bid sheets on what we all had bid and they would start with the company that had the lower price per unit and then moved on to the next higher if that company wasn't available and etc. Because it is possible for a company to have a higher price on certain units but still have the lower price when you add all of the numbers together as is being done with this task order process. It seemed to have been more fair and allowed more companies to have a piece of the moving contract.

**A: This IFB will be awarded to the lowest responsive and responsible bidder(s) in accordance with the Bid Sheet. HACP may award multiple contracts under this IFB if in the best interest of the Authority**

**Item 2:** Q: The second point that I would like to address is in the fact that the bid proposal states that one of the stipulations in receiving a portion of this contract is based on a company's past performance. There are companies that are contracted and have been contracted to you that have a horrible performance rate. It seems that it is extremely unfair also that companies with a very good performance rate such as mine should not be considered to be the first pick when our price may be higher, but we have the best performance rate. I think you should address this in more detail of the bid proposal and execute this policy more effectively because your tenants deserve to have a good service by your contractors not just a service that is the cheapest for you. In short, the award of the contract should not be solely based on the bid price alone.

I am small business but I have the very best reputation of all of the movers because I am on every single job. Several vendors are no longer in existence but one particular mover that you use provides a horrible job for you, your relocation officers and most importantly your tenants. In this bid proposal, you have stated that a mover must have an acceptable previous performance rating for you to consider awarding them the contract. How much more damage or headaches do you guys have to receive realize that a particular company is not cut out to provide you and your tenants the quality service that you guys deserve.

Also, as in my case, don't you think that if a company, such as myself, that have been contracted to you since 1999 and have provided an exceptional performance rate should be first on the list of calls even if my prices are higher than theirs? You can enforce the fact that they are not, "cutting it" and not use them. You cannot stop them from bidding, but you have every right, without penalty, not to use them based on past performance. You don't have to use the cheapest company if they are not qualified. Please keep in mind, your tenants are people that deserve a good service and some respect also.

**A: Checking references and past performance is part of HACP's responsibility review. This IFB will be awarded to the lowest responsive and responsible bidder(s) in accordance with the Bid Sheet. HACP may award multiple contracts under this IFB if in the best interest of the Authority**

**Item 3:** The bid due date is changed to October 24, 2024; the time, and location remain unchanged, at 10:00 am, at the HACP Procurement Dept., 412 Boulevard of the Allies 6<sup>th</sup> Floor, Pittsburgh, PA 15219.

**Item 4:** The Housing Authority of the City of Pittsburgh will **only be accepting physical bids dropped off in person from 8:00 AM until the closing time of 10:00 am on October 24, 2024**, in the lobby of the One Stop Shop at 412 Boulevard of the Allies, Pittsburgh, PA 15219. Proposals may still be submitted electronically: <https://www.dropbox.com/request/nR8Hf5LyFrtlDIHhCRZd> and may still be mailed via USPS at which time they will be Time and Date Stamped at Procurement Department, at 412 Boulevard of the Allies, 6<sup>th</sup> Floor, Pittsburgh, PA 15219. All proposals must be received at the above address no later than October 24, 2024, AT 10:00 am regardless of the selected delivery mechanism.

**END OF ADDENDUM NO. 3**



Ms. Doreen Neice  
Sr. Director of Procurement/Contracting Officer

10/16/2024

Date