

Quote Request

Authority Wide Cell Tower Lease Review

Quotes due September 1, 2017@ 10:00 a.m.

Fax to Debbie Norkevicius at (412) 456-5007

Scope of Work

Lease and Site Review:

Perform a review both the Lease and the Site to not only identify current financial, liability and compliance issues that may need to be addressed in the current Lease, but also to determine the true value of the use of the Site. Meet with HACP to determine issues specific to HACP's property that will need to be addressed in any agreement entered into by the HACP.

Lease Valuation and Optimization:

Advise HACP's counsel as to the optimal structure of cell tower lease agreement as it relates to the tenant's current and future use of the Site. Valuation of Lease will be based upon current market rates for locations comparable to the Site, the type of equipment the tenant shall locate on the Site and overall value of the Site to the tenant.

Lease Reconciliation and Optimization:

Engage the current tenant to (i) commence any appropriate reconciliation of the terms of the relevant Lease, including, as applicable, any collection of any past due tenant obligations (i.e. past due rent, taxes or other monetary concerns); and (ii) explore alternatives that would result in an immediate increase in the tenant's rental payment obligations.

Lease Comments and Modifications:

Draft comments to the proposed Lease or similar lease modifying agreement and present those comments to HACP for review. Meet with HACP to discuss all modifications to the Lease and make additional comments to any documentation presented by the tenant.

Lease Negotiations, Structuring and Due Diligence:

Engage the tenant's business, legal, risk management, tax and engineering departments to negotiate and structure any amendment, replacement lease or similar agreement as it relates to a modification of the monetary and/or non-monetary terms of the relevant Lease and their initial and long term – term impact on both the HACP and the Site. Services shall continue throughout the entire negotiation process, due diligence and finalization procedure.

Please contact Debbie Norkevicius at 412.456.5000 ext 8505 or Debbie.Norkevicius@HACP.org with any questions about the above scope.

Quote Request

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(Due 9/1/2017 @ 10:00AM)

Contract award will be based on lowest total bid amount

Hourly Rate: \$ _____

Hourly Rate: _____
(in words)

(Please print clearly)

Company Name: _____

Signature: _____

Print Name: _____
(of person signing)

Address: _____
(of company)

Phone Number: _____ Fax: _____

Email: _____